### ARTISTIC RENTALS RATE CARD

### **ROYAL FESTIVAL HALL**

### This document forms part of the Southbank Centre's Rental Agreement Valid from: 1 April 2022 – 31 March 2023

### **AUDITORIUM CAPACITIES**

RFH 2,780 seats (2,745 with extended stage, less a further 234 seats without choir stalls) 2,284 with full tech holds (see Promoter Guide for details)

## **ARTISTIC HIRE RATES**

Please note that if SC is ultimately able to offer a date for a project in future, SC would advise as to which financial model would apply to your event.

FLAT RENTAL (no ticket commission will be charged)	
RFH - 9am get-in	£14,730
RFH - 2pm get-in	£14,110

SECOND PERFORMANCE on same day	
RFH	£7,365

ADDITIONAL REHEARSAL (per 3 hours, for performance at SC)	
RFH	£1,600

### PRE-CONCERT EVENTS Rates listed are for un-ticketed events. Ticketed pre-concert events are subject to a 13.5% ticket commission. RFH auditorium - talk £505 RFH auditorium - larger scale event / performance £865

### PERFORMING RIGHTS SOCIETY LEVY

Percentage of net box office receipts, applicable at current rate (please contact PRS directly for details). All PRS charges are 100% payable by the Promoter.

SC reserves the right to adjust the costs listed in this Rate Card at any time. All prices listed are exclusive of VAT, which will be charged at the prevailing rate. All information correct at January 2022.

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## **FRONT OF HOUSE**

#### **CREDIT AND DEBIT CARD COMMISSION**

100% of all card charges made on gross ticket sales will be payable by the Promoter.

AMENDMENTS	
To events before on sale or where audience not notified	Free of Charge
To events after on sale, audience notified	Minimum of £100 per notification, to be determined on a case by case basis and in accordance with SC resources.

MERCHANDISE		
Option 1) 25% sales. Minimum commissions (+ VAT) apply as follows:		
RFH	£190	
Function Rooms and foyer spaces	£94	
Option 2) Pitch rate with Promoter selling		
RFH	£263	
Function Rooms and foyer spaces	£29	

PROGRAMME SELLING	
20% of gross sales. Minimum commissions (+ VAT) apply as follows:	
RFH	£287

RECEPTION SPACE HIRE associated with auditorium events	
Level 5 Function Room	£400
Sunley Pavilion / Foyle Pavilion	£150

EXTRA VISITOR ASSISTANTS (as required / per hour)	
Visitor Assistant (min. call 4 hours)	£19.14
Ticketing & Membership Assistant (min. call 4 hours)	£19.14

ADDITIONAL SECURITY	Cost per hour (may be charged minimum 8 hour call)
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All information correct at January 2022.

## **RECORDING / BROADCASTING**

Any filming or audio recording of rehearsals or performances at the Southbank Centre, including the public spaces, will incur a facility fee which is in addition to any technical costs incurred. A scale of fees, depending on the intended use of the footage, can be supplied on request.

#### Please inform your Event Manager if you intend to film or record any part of the rehearsal or performance.

The organisation leading on the capture is responsible for gaining all permissions / licences from artists, and for ensuring the Southbank Centre has no liability in the use of the material for either promotional purposes or for archive purposes.

Please note that the Southbank Centre has the final call on the number of film crews and cameras that can be on site at any one point. We strive for the best customer experience and where possible, we will always aim for the recording to not affect sightlines or unduly distract the audience. Where auditorium seats need to be held off for sightline/camera purposes, you will be liable for covering the cost of these (including any ticket commission on seats owed to the Southbank Centre).

A SC Recording Agreement must be signed in order to proceed; please liaise with your Event Manager who can draw this up for you. Please note that as part of this Agreement all footage must carry the appropriate credits for the Southbank Centre.

If you are using Southbank Centre equipment or staff, technical costs may apply and are in addition to the facility fee. Please see details of available packages as follows:

£390

#### Live Cameras to Screen Production Package (in addition to video projector costs)

- 2 remote cameras with operator
- Vision mixer with operator
- Use of additional graphics DSK/overlay
  TOTAL £1,350

#### Camera / Recording Production Package

- 4 x remote control cameras with operators and fixed wide shot
- Full quality camera ISO recordings (Quicktime 422), and mix out in H264 and Quicktime 422
- Vision mixer with operator
- All media supplied on an HDD (please allow 24hrs for transfer)
- Live mix output suitable for streaming or projection
- Audio from live sound desk and/or spaced pair record mics. Up to 8 separate audio tracks TOTAL £2,750

#### Options (in addition to above)

- Separate Audio mix (including engineer) £645
- Live stream (YouTube, Facebook live etc) £515
- Basic edit (editor for one day)

A facility fee will apply. Please contact your Event Manager for details.

## PRODUCTION

Production included in hire:

- Basic standing lighting rig providing standard white concert lighting (details on request).
- One piano (or organ) on request and according to availability.
- Piano tuning, by arrangement.
- Two technicians allocated as per the show requirements plus a Manager in a supervisory role. Depending on the specific technical requirements for your event, please note that Lighting, sound and AV technicians would normally be counted as additional technicians. Please confirm at an early stage with your Event and Production Manager.

Please note:

All production equipment is subject to availability. Any stock / labour that needs to be hired in will be done so and charged on at market rates. All prices are per day hire.

LABOUR	
Technician Long Day	£360
Technician Short Day	£300
Technician Overnight 02:00-07:00	£435
Wardrobe Call (6 Hour Call)	£190
Wardrobe Call (12 Hour Call)	£270
Crew costs for hours worked 07:00-08:00 and after 23:00	£60 per person per hour
Local Crew	Price on application
Taxis for crew working past 23:00 and before 08:00	£70 per person

### PIANOS

One grand piano provided free of charge in the auditorium, with a second provided free of charge (subject to availability).

Two tunings are included free of charge. If you require a piano to be moved from one hall to another, a removal fee is payable

Interval Tuning (in addition to rehearsal + performance) N.B. Any tuning that is booked in with less than 7 days' notice may incur a cost of up to £165	£120
Attend (promoter requested) <i>NB: Any attend that is booked in with less than 7 days' notice may incur a cost of up to £700</i>	£172
Piano Preparation	Price on application
Internal Piano Move	Price on application
Pitch Raise (A441/2)	£342
Late Piano Tuning Fee (if piano tunings are requested with less than 7 days' notice)	£172

## **ROYAL FESTIVAL HALL PRODUCTION PACKAGES**

#### LX Packages

PACKAGES	COST
LX1	
Open white overhead wash and up to 4 fixed focus spots for soloists. Operated from side of stage.	£0
LX2	
Fixed single colour wash. Operated from side of stage.	£295
LX3	
Colour wash rig & fixed focus FOH specials. Incl 1 x LX/Bop (working hours between 08:00-23:00)	£1,080
LX4	
Full Overhead Moving LX rig. Incl 1 x LX/Bop (working 08:00-23:00) & 1 x LX Focus (working 08:00-17:00)	£2,000

#### **Sound Packages**

<b>Package 1:</b> speech only, up to 6 wired mics Incl 1 x Sound Engineer (hours between 08:00-23:00)	£450	
<b>Package 2:</b> up to 32 channels, 4 monitor mixes from FOH Incl 1 x Sound engineer (Hours between 08:00-23:00)	£600	
Radio mics (Handheld or Lavaliere mics)	£60	
Radio Mics (Headset)	£80	
All other System Requirements – Price on application		

All Sound, AV, LX and Stage elements in addition to what is detailed, will be POA depending on the requirements of the event. Optional "bolt-ons" will also be POA dependent.

BOLT ONS	
Moving LX for floor, 6 wash & 6 spots (or £27.50 per unit, all venues)	£330 / £27.50 per unit
Lino	£200
Black Tabs	£200
Rigging Supervision for incoming sound, light, AV etc, with up to 9 points off our moving bridges & bars	£550
Sound seat removal for FoH mix position	£455
Stage Extension	£1,340